

furniture is made one piece at a time and there is no greater reward than building. We have grown from myself and a part time maker in a cramped garage, to over a dozen highly skilled craftspeople and a 15,000 square foot shop with modern computer-controlled equipment. Every successful project leads to more opportunities for us to improve our designs, operations, and ourselves. We continue to innovate with new products and processes while pushing ourselves through continual improvement. The best furniture is still made one piece at a time. I consider myself lucky to work with a talented, tight knit team everyday, it is they who are the life of Greg Pilotti Furniture Makers.

# The best

Greg Pilotti Principal Greg Pilotti Furniture Makers



Think about all the business meetings and job interviews that take place over a conference table. Custom conference tables offer business owners the opportunity to put their mark on their office. A specially designed table reflects the rewards of all the hard work you've invested in your company over the years.

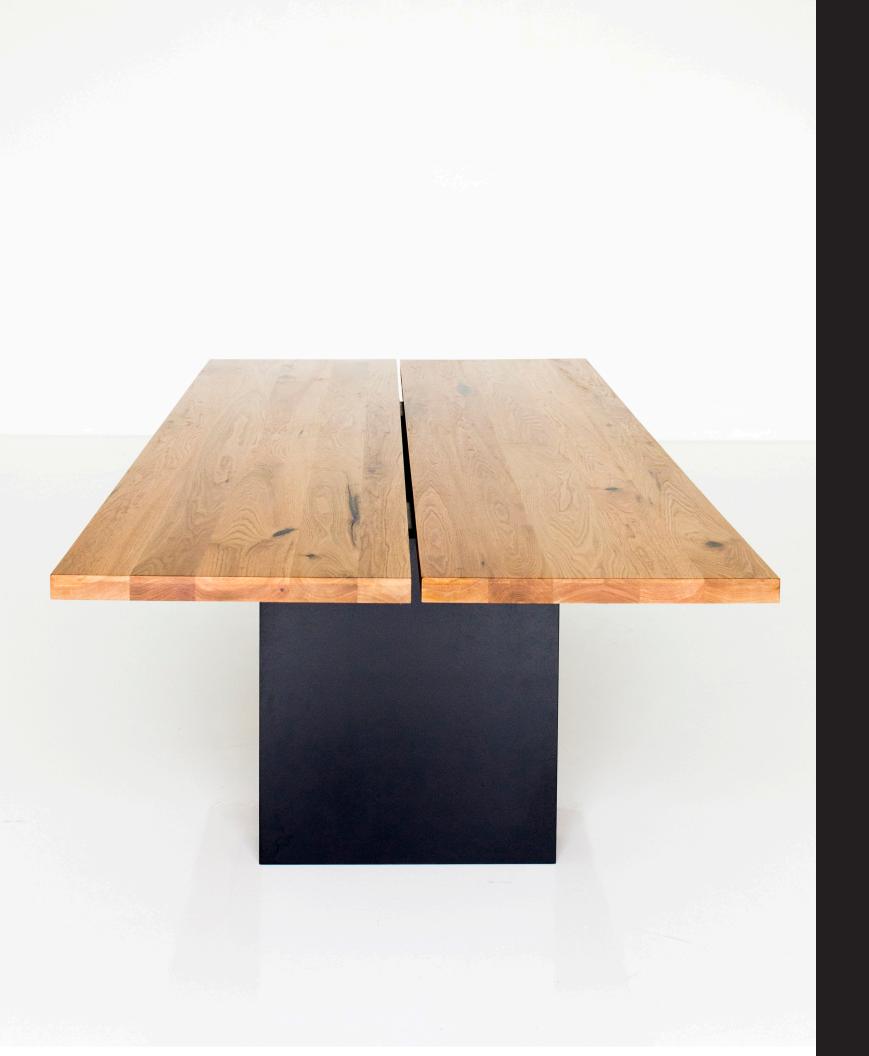
### OFFICE

The beauty of a live edge table lies in its imperfections. These slabs create the most unique conference tables available for custom production. No two tree is the same, and no two tables we produce are ever the same. Even with these differences, we still follow the same quality manufacturing process you'd expect from our professional woodshop.

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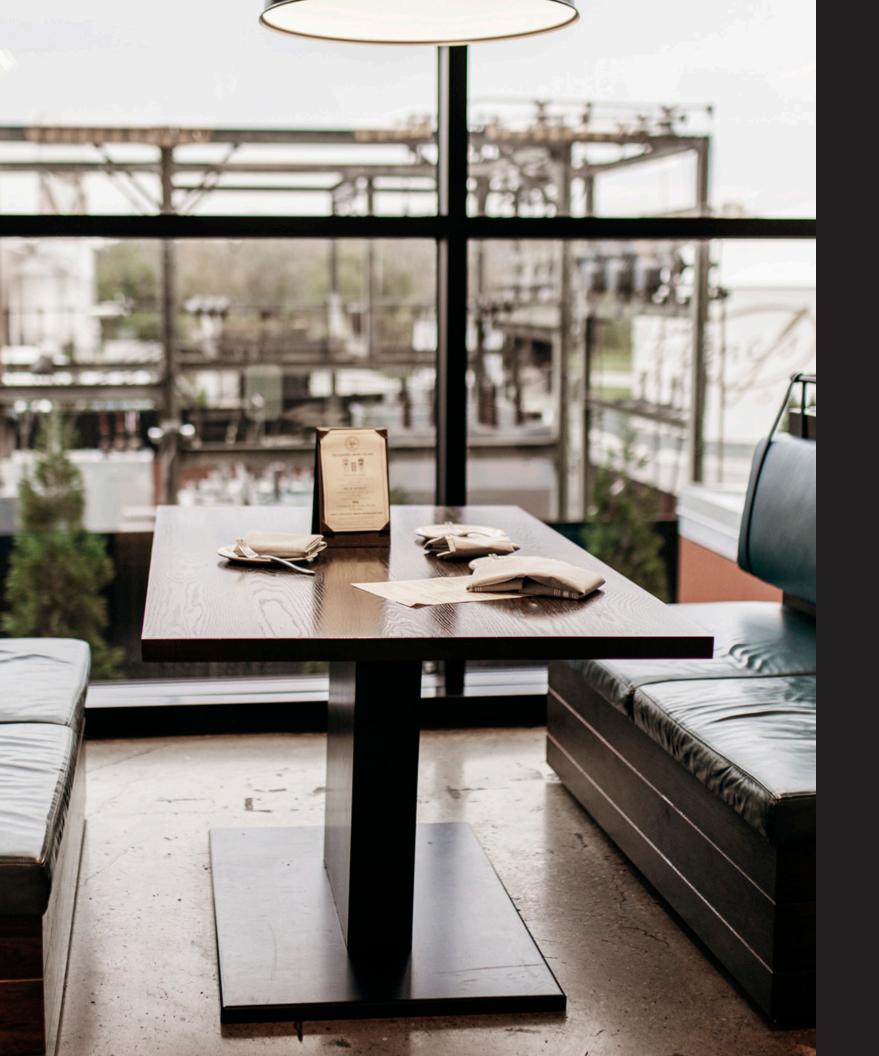


Large single pieces of wood can be combined to create any size table. Live edge slabs are prized for their quality, figure, and grain. As opposed to traditional lumber milling, the entire tree is used. As a result there is minimal waste. Due to the size and features of the table, it will be the focal point of any room.

Carefully crafted to compliment our live edge tables, our credenzas feature the same high quality materials as our tables. Soft closing, adjustable hinges allow for easy use with the solid wood and blackened steel. Our credenzas can be customized to any size, species, or finish.





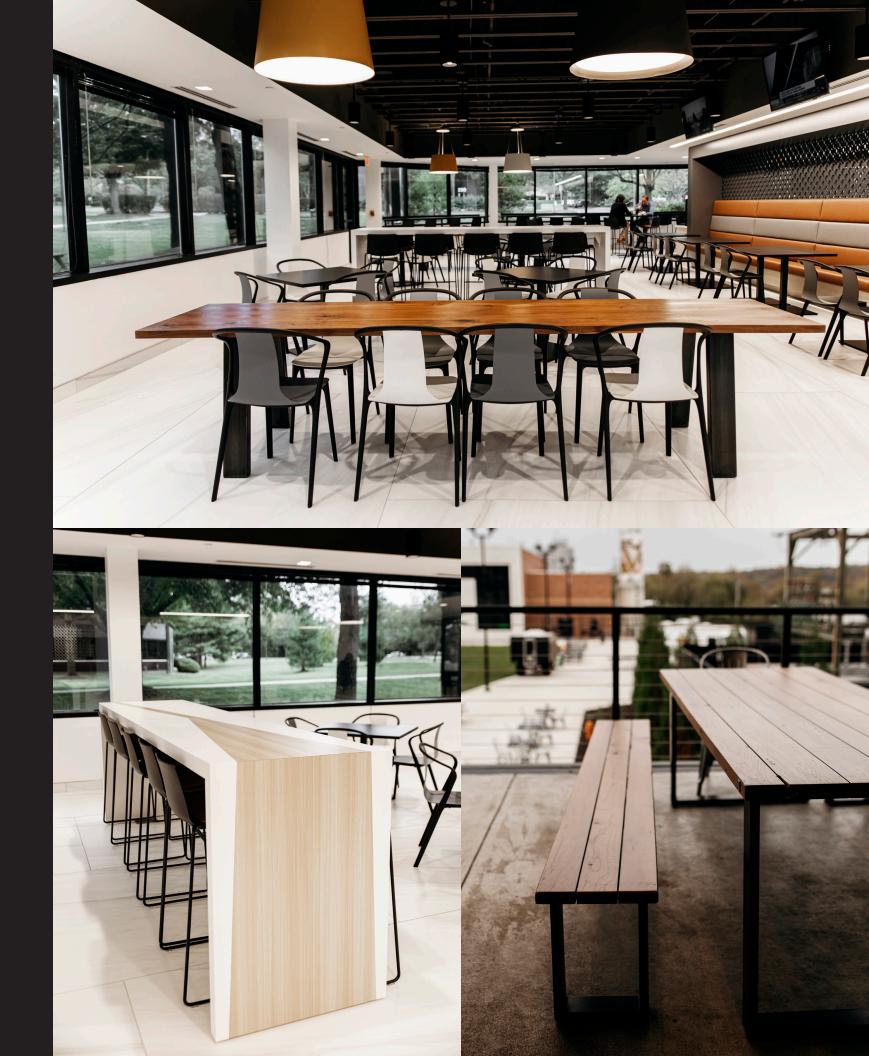


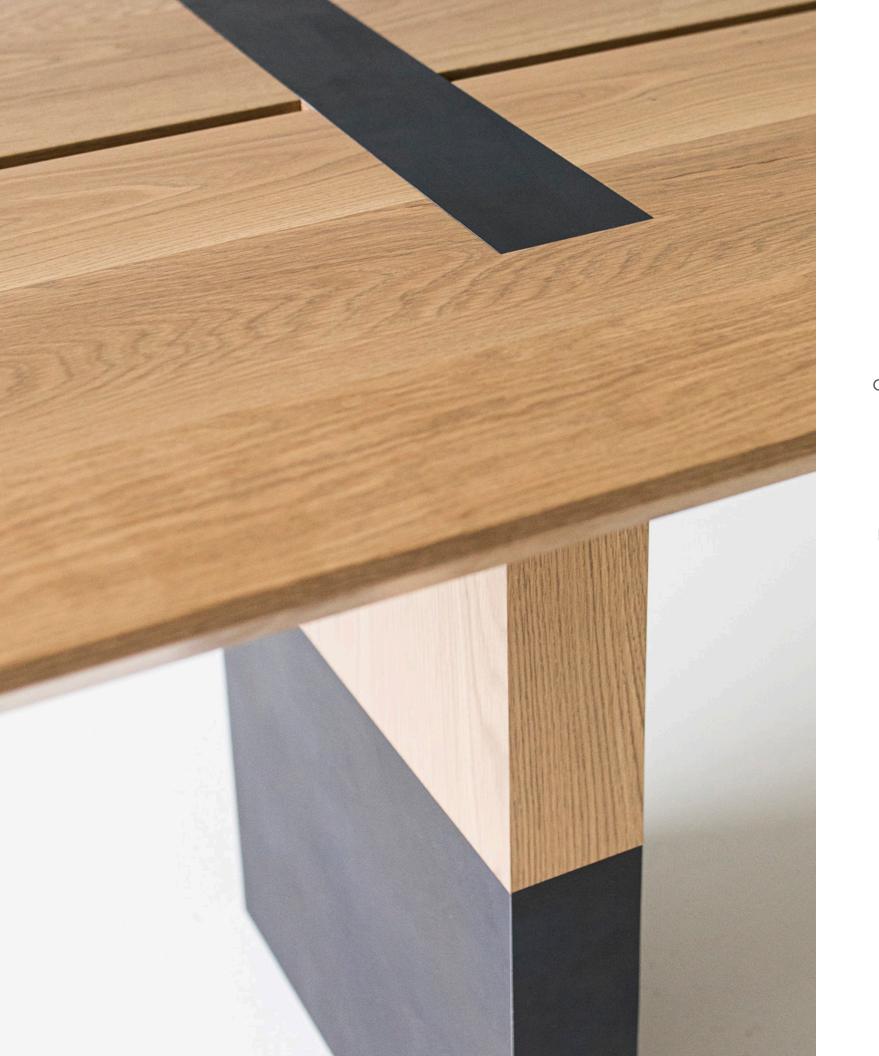
You have a chance to wow the customer from the moment they walk in. Custom restaurant furniture creates a personality for your restaurant or bar. It tells people what they can expect when they walk in the door. When they see beautifully finished tops, they know they have entered a fine establishment. Our restaurant and hospitality furniture are not only beautiful, but built to withstand heavy use and time.

### RESTAURANT AND HOSPITALITY

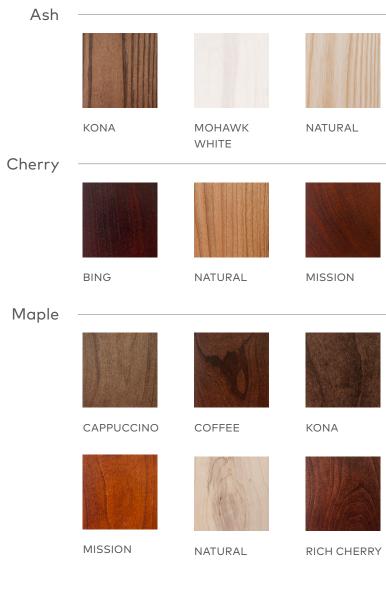
We make furniture that fits your space and the feel of your restaurant. We want to enhance your style and make it look as though everything fits perfectly. You can only get this appearance with custommade furniture. We have created custom restaurant furniture made from solid wood, and many other materials, for a range of bars, cafes and other eateries. Reward your guests with the most comfortable and best-looking furniture available.

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### FINISHES



HAVE SOMETHING ELSE IN MIND? CONTACT US FOR CUSTOM MATERIALS AND FINISHES.



ONYX



SEELY



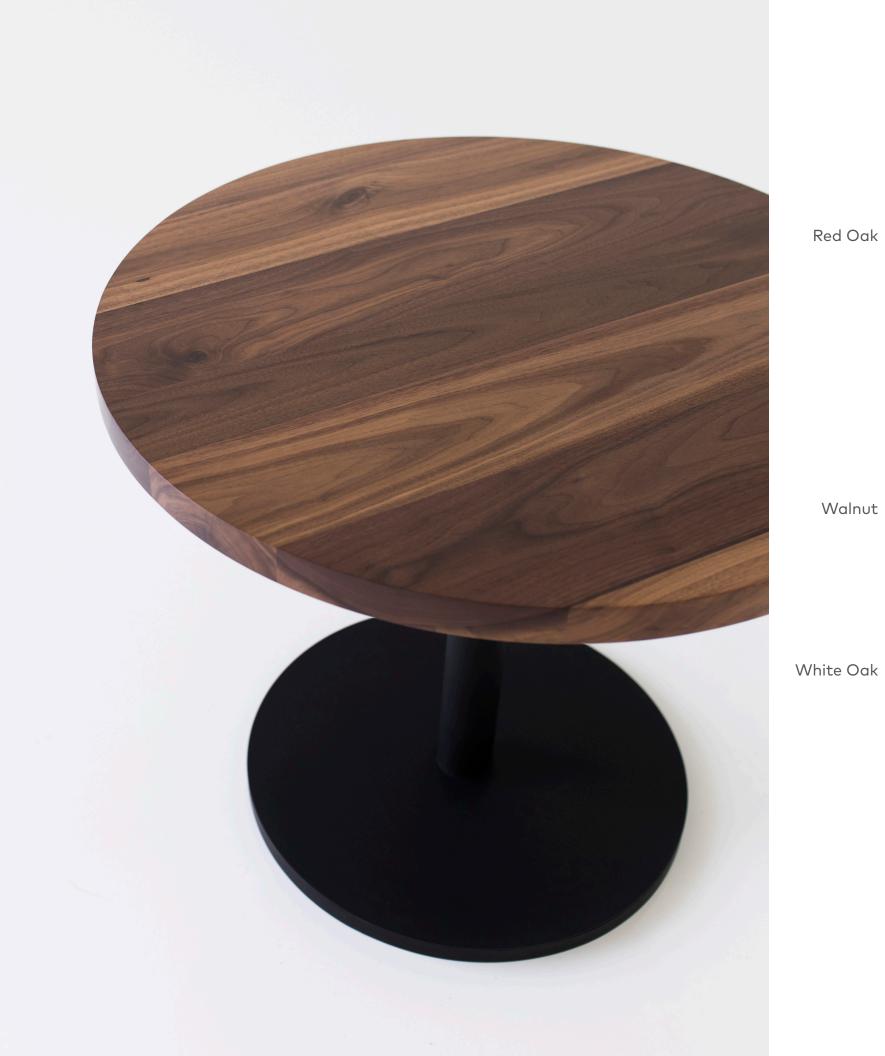
MOHAWK

GF EBONY

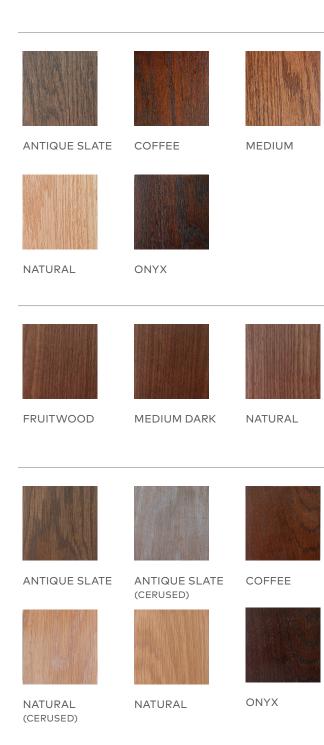


MICHAELS





### FINISHES



HAVE SOMETHING ELSE IN MIND? CONTACT US FOR CUSTOM MATERIALS AND FINISHES.





ONYX



MOHAWK HONEY



WEATHERED GREY



MOHAWK WHITE



WEATHERED GREY (W/TINCTURE)





Developing custom furniture can be overwhelming, but we're here to help. Our unique, client-focused process provides clarity and peace of mind, and we'll be with you every step of the way. From custom designs and finishes to unique wood species and metals, we'll collaborate with you to execute even your wildest vision.

### CUSTOM SOLUTIONS

### ATTN:

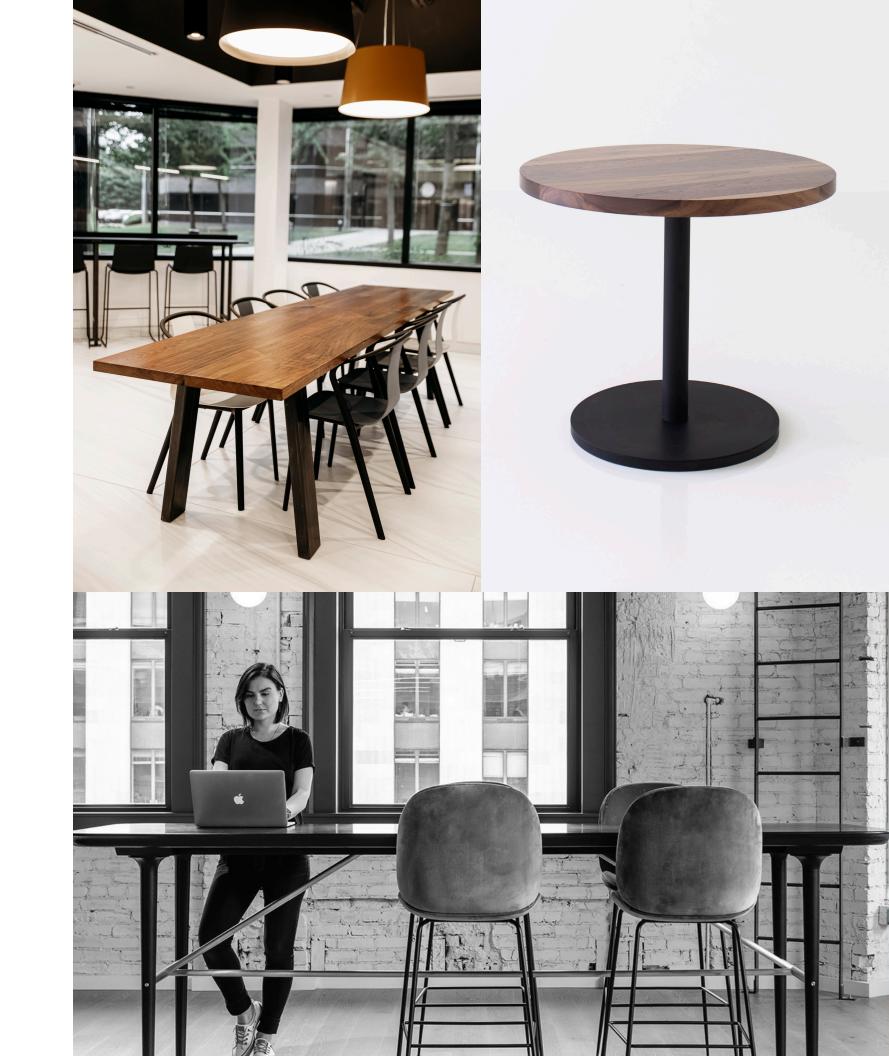
# Furniture Dealers, Architects, and Designers

## **Custom Solutions**

Much of the work we do is for architects and designers. You can purchase furniture based on our current designs, or can contact us and create a custom piece. We provide unique solutions and work with everyone from the end user to architects, designers, and furniture dealers. To begin the process, contact us by phone or email. We'll ask some simple questions for more information, and from there we can provide pricing, customer solutions, and shipping and delivery discussions.

# **Flexible Lead Times**

Lead times are established when pricing out furniture. Depending on materials and your needs, we are able to offer flexible lead times for our orders. Contact us today to learn more.





# ATTN: Furniture Dealers, Architects, and Designers

We don't just work with solid wood and live edge slabs. Our use of materials extends to concrete veneer, wood veneer, laminates, steel and other metals, quartz, and all types of plywood sheet goods. There isn't much that we have not made furniture with.

# In House Design, Drawing, Engineering

We can produce furniture from supplied drawings or specifications but in many cases those are not available. We have our own dedicated drafting, engineering, and design services in house. From 3D models to shop drawings and renderings, we are a full service provider of design and engineering work.

# **Any Material**

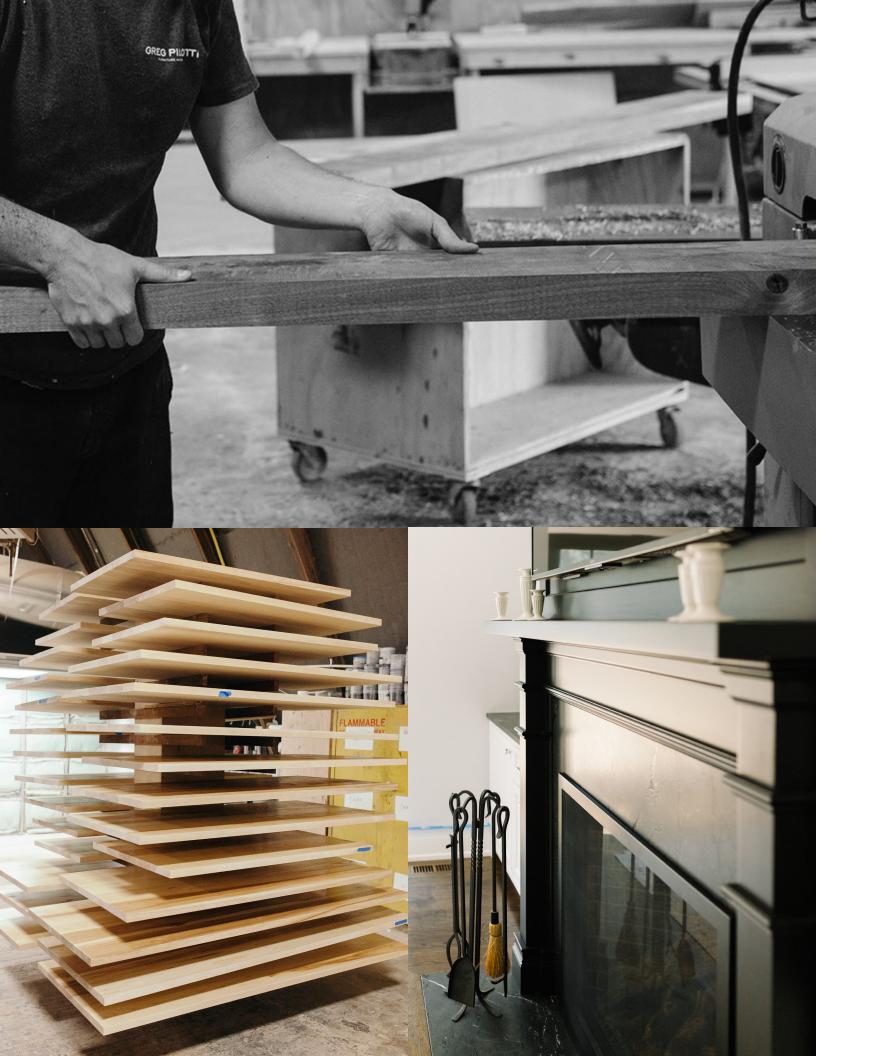


### C A B I N E T R Y S P E C I A L I S T S

Cabinets can take up a lot of space in a home or workplace. Finding the right manufacturer for your cabinets is critical to ensure they look appealing while also providing the outstanding support and space you need for storage. Well-made cabinets should last for many years to come. They are a lifetime investment that performs a critical job in your kitchen or other space.

Pilotti Custom Cabinetry provides the best choice for your office or residential space. When you order cabinetry millwork, you get cabinets created just for your space. You can determine what they look like, what they are made from and how they fit into your room.





### CUSTOM MILLWORK PROFESSIONALS

The team at Greg Pilotti Furniture Makers has worked on many custom millwork creations. We make our clients' wildest dreams become a reality. Use your imagination and picture what your space could look like if you had the most talented and precise team available crafting your millwork.

Your choice to commission custom millwork supports the craftsmanship that has become increasingly rarer in an age of automation. Every piece we create is handmade and one of a kind. When you get custom wood millwork, you recognize the experience and mastery as well as the artistry behind the work. That's the type of investment that appreciates over time and that you will always cherish yourself.

# **Our Process**

## Consultation

You can purchase a table based on our current designs, or you can contact us and create a custom piece. Most of our clients rely on us for design decisions. We provide unique solutions and work with everyone from the end user to architects, designers, and furniture dealers. To begin the process, contact us by phone or email. We'll ask some simple questions for more information, and from there we can provide pricing, customer solutions, and shipping and delivery discussions.

## Place Your Order

Once a budget is established, a sale is agreed upon, and a deposit is received, we work with you to finalize the design features, drawings, and finish samples to ensure your specifications and needs are met. You will have access to a sales person, design engineer, project manager, and account manager to assist with any decisions and questions you may have. Lead times and delivery dates are established. Every aspect of the piece is reviewed in house prior to production.

## Production of Your Furniture

Our skilled craftsmen build and finish each piece. If you order more than one piece, then they are all produced at the same time. We use a mix of hand tools, machinery, and state of the art computer controlled machines. We are proficient in working with a multitude of materials, including our own metal shop. We provide a picture of each assembled piece and have a detailed quality check. Everything we sell is made in house using materials as local as possible.

## Packing and Shipping

We've shipped to just about every state in The United States. We always ship our products in crates made of plywood and 2x4s that are built in house. Each component of the piece is wrapped in foam, cardboard, and edge protectors. We are able to drop off in some areas, however it is common to be shipped by truck. Tracking information is provided to you. All shipments are insured.

## **Delivery and Install**

If you're not within our delivery range, we use certified installers to assemble our product in your space. They are located all over the country. They will bring the piece into the space, unwrap it, assemble it, and discard all shipping materials. If you are in our range, we may be able to deliver and install. All of our pieces are easily assembled with bolts. Most clients are able to assemble the table themselves, however you will typically need a loading dock and more than one person to assemble the table. We are always available to provide support over the phone and answer any installation and assembly questions.

## **Enjoy Your New Table**

Our account manager will reach out to check in and make sure everything went well and you are satisfied. We hope you enjoy the daily use of your furniture. We are excited to hear back from our clients and to hear that they are doing well. We are always appreciative of a review of our products and company.





# Furniture that's anythingbut-ordinary.

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